



CAPABILITY STATEMENT

Full-Service Audio Visual Integration • Design • Installation • Maintenance • Support

We are a full-service audio visual integrator delivering complete solutions from initial design and engineering through installation, commissioning, maintenance, and long-term support. Our team designs and deploys collaboration spaces, conference rooms, video walls, and large-format display systems, and backs every project with in-house custom software development and custom steel fabrication capabilities that most integrators outsource. As a certified reseller for the industry's leading manufacturers, we deliver standards-based, scalable systems purpose-built for the demands of government, education, and healthcare environments.

CORE COMPETENCIES

- **Full-Service AV Integration** — design, engineering, installation, commissioning, maintenance, and support
- **Conference & Collaboration Rooms** — Microsoft Teams Rooms and Zoom Rooms
- **Video Walls** — large-format and multi-display systems
- **Custom Software Solutions** — including room control integration
- **Custom Steel Enclosures** — fabricated to spec for AV equipment
- **Wireless Presentation** — Barco ClickShare and projection systems
- **Displays** — Samsung, ViewSonic, Barco, and Epson
- **Service & Maintenance** — preventive maintenance and responsive technical support

DIFFERENTIATORS

- Single-source accountability — one contract from design through post-installation support
- In-house software development for custom room control, not off-the-shelf only
- In-house custom steel enclosure fabrication for secure, application-specific installs
- Manufacturer-certified across every major platform we deploy
- Proven experience in regulated and mission-critical environments
- Standards-based room designs that scale consistently across a campus or agency
- Vendor-agnostic recommendations driven by requirements, not inventory

MARKETS SERVED

State & Local Government

Education

Medical & Healthcare

CERTIFIED RESELLER & MANUFACTURER PARTNERS

HP Poly

Crestron

Samsung

Logitech

ViewSonic

Barco
ClickShare & Projectors

Legrand AV
Chief • Da-Lite • Sanus

Microsoft & Zoom
Certified Room Systems

COMPANY DATA

BUSINESS TYPE: Certified Small Business (MD, PA, Federal)

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